

Informations concernant l’épreuve

Barème et mode de calcul note finale	1 point par question – 46 Questions
Durée	1h00
Consignes pour les candidats	<i>Merci de ne rien marquer sur le sujet Pour chaque question de l’épreuve, une seule bonne réponse possible Répondez sur la grille séparée Seules les grilles correctement remplies seront corrigées</i>

NB. : Dans cette épreuve, on demande d’indiquer, pour chaque question, la bonne réponse parmi celles qui sont proposées.

Part 1 – Engineering, Science & Technology

Instructions – Find the correct answer in each of the sentences below by selecting A, B, C or D

- (1) Ordinary table salt is sodium chloride. What is baking soda?
 - (A) potassium chloride
 - (B) sodium carbonate
 - (C) potassium hydroxide
 - (D) sodium bicarbonate

- (2) Plants receive their nutrients mainly from
 - (A) chlorophyll
 - (B) atmosphere
 - (C) light
 - (D) soil

- (3) Nikola Tesla’s inventions include
 - (A) AC power (alternating current)
 - (B) radio
 - (C) both A & B
 - (D) neither A nor B

- (4) The image formed in a compound microscope is
 - (A) erect
 - (B) inverted
 - (C) sometimes erect, sometimes inverted
 - (D) none of the above

- (5) Liquid metal is
 - (A) Bismuth
 - (B) Magnesium
 - (C) Mercury
 - (D) Sodium

- (6) Endothermic reactions are those in which
(A) heat is involved
(B) heat is absorbed
(C) temperature increases
(D) light is produced
- (7) Pb is the symbol for :
(A) Polobium
(B) Plutonium
(C) Lead
(D) Iron
- (8) A line that cuts a pair of parallel lines is called a
(A) tangent (B) chord (C) intersector (D) transversal
- (9) An angle whose value is _____ , is called a complete angle.
(A) 180° (B) 240° (C) 360° (D) none of these
- (10) Plants absorb dissolved nitrates from soil and convert them into
(A) free nitrogen (B) ammonia (C) urea (D) proteins

Part 2 – Grammar & Reading

- (11) The last time I _____ her was the day she graduated from university.
(A) have seen (B) saw (C) used to see (D) see
- (12) They _____ for two hours when I arrived.
(A) were talking (B) had talking (C) had been talking (D) talk
- (13) As soon as she _____ eighteen, her parents will buy her a new car.
(A) will turn (B) will be turning (C) turned (D) turns
- (14) Children _____ to respect their grandparents!
(A) must (B) should (C) ought (D) had better
- (15) They have _____ a house that we got lost looking for the kitchen.
(A) so big (B) such big (C) very big (D) too big
- (16) It’s only ten minutes ____ from here.
(A) Ø (B) far away (C) near (D) long
- (17) Tom’s mum asked him ____ flavour he liked best.
(A) whatever (B) which (C) whose (D) that
- (18) Your home address can be confirmed ____ supplying one of the documents on the list.
(A) by (B) with (C) about (D) if
- (19) Please _____ your shoes when you enter the house.
(A) turn off (B) put off (C) take off (D) go off

- (20) I wish I ____ a better presentation, but there is nothing I can do about it now.
(A) will make (B) make (C) would have made (D) had made
- (21) This whole project depends ____ you, so that’s a huge responsibility!
(A) from (B) on (C) for (D) to
- (22) _____ our excellent reputation, our business is not doing as well as last year.
(A) Despite of (B) Although (C) Because (D) In spite of
- (23) As we can’t renovate the house ourselves, we have decided to _____ by a reputable firm.
(A) do it (B) have it done (C) make it done (D) get it
- (24) Economic progress has been very slow _____ the recession.
(A) from (B) for (C) during (D) because
- (25) Jane and I will get to the theatre by _____.
(A) our own (B) herself (C) themselves (D) ourselves

Questions 26 to 29 refer to the following notice.

(26) A memorandum of understanding (MOU) is a document, usually prepared by a buyer or investor, which _____ in general terms a business agreement between two parties.

- (A) outlasts
- (B) outlines
- (C) outlays
- (D) outlaws

(27) _____ main purpose is to assure that the parties agree on the general terms of the deal.

- (A) One’s
- (B) His
- (C) Its
- (D) Another

(28) _____ of the time, it is not a legally binding commitment to buy, sell, invest or cooperate.

- (A) Most
- (B) Little
- (C) More
- (D) Any

(29) However, it does share with contracts certain provisions, such as _____. Some business experts refer to the MOU as a “handshake in writing.”

- (A) confidentiality
- (B) confiding
- (C) confidential
- (D) confidentially

Questions 30 and 31 refer to the following text:

While unusual restaurant decor is not a new concept, its popularity is growing for one good reason: increased competition. Three hundred billion dollars was spent in restaurants in the United States last year, an increase of about 5% from the previous year, and the number of restaurants increased by 3%. Restaurateurs can no longer focus entirely on food and service. Ambience — the synthesis of architecture, furniture, fixtures, lighting, and even staff attire — is now an important criterion when consumers choose a restaurant.

(30) By how much did the amount of money spent in United States restaurants increase since last year?

- (A) 3%
- (B) 5%
- (C) 50%
- (D) 100%

(31) Which of these is not a component of restaurant ambience?

- (A) The architecture of a restaurant
- (B) The quality of the food and service
- (C) The tables and chairs
- (D) The personnel’s uniforms

Questions 32 to 36 refer to the following schedule and e-mail:

Solange Corporation 21st Annual International Sales Conference

Thursday

9 AM–4 PM	Registration and badge pick-up
7–8 PM	Informal reception at West Ballroom, New Plaza Hotel
8–9 PM	Opening address by Ted Singer, Vice President for Sales

Friday

7:30 AM	Attendees bused to Carleton Ranch
8:30–9 AM	Coffee and rolls
9 AM–12 PM	Plenary Session
12–1 PM	Lunch
1–3:30 PM	Meetings led by regional sales managers
4–7 PM	Horseback ride and old-fashioned barbecue
7 PM	Attendees bused back to their hotels

Saturday

9 AM–12 PM	Sales seminars led by guest speakers, New Plaza Hotel
12–1:30 PM	Lunch, closing ceremony, and “Sales Reps of the Year” awards

Your badge is your “ticket” to all events.

Dress: Business dress for Thursday and Saturday events. Casual western wear (blue jeans, boots, and cowboy hats!) for events at the Carleton Ranch.

All meals not listed on this schedule must be paid for by attendees. Room service bills are the responsibility of attendees. Attendees who stay over Saturday night must pay for accommodations for that night. Taxis, rental cars, and other ground transportation other than shuttle van to and from the airport will not be reimbursed. Keep receipts for hotel bills and airline tickets in order to be reimbursed.

Solange Corporation

Sent: 10:42 a.m. Wednesday 2 June 20--
From: Marilyn Brady <m.brady@solangecorp.com>
Subject: Mr. Yuan
To: Ted Singer <t.singer@solangecorp.com>

Mr. Singer,
I received the schedule for our Sales Conference. It looks great! All the sales reps in the Northwest Region are excited about it.

I want to let you know that, unfortunately, our regional manager Mr. Yuan won't be in attendance this year because of his recent hospitalization. Mr. Yuan is very sorry to miss this year's conference as he's attended the last 20 conferences! I'll be taking over his duties at the conference.

Look forward to seeing you in a couple of weeks.

Marilyn Brady
Assistant Regional Sales Manager, Northwest Region
Solange Corporation

(32) On what day should attendees wear casual western clothing?

- (A) Wednesday
- (B) Thursday
- (C) Friday
- (D) Saturday

(33) What must attendees bring to all events?

- (A) Boots
- (B) A ticket
- (C) A badge
- (D) Receipts

(34) For which of the following will attendees be reimbursed?

- (A) Airfares
- (B) Room service charges
- (C) Taxi fares
- (D) Saturday night's hotel bill

(35) What special task will Marilyn Brady have at the conference?

- (A) Giving the opening address on Thursday evening
- (B) Leading a meeting on Friday afternoon
- (C) Directing the sales seminars on Saturday morning
- (D) Presenting awards at the ceremony on Saturday afternoon

(36) Before this year, how many sales conferences did Mr. Yuan miss?

- (A) None
- (B) One
- (C) Ten
- (D) Twenty

Questions 37 to 41 refer to the following fax message and survey form:

FAX
InfoQuest Technology Projects, Inc.

To: Jane Deckard
From: Terry Kim
Total pages sent: 4

Fax number: 303 555-1741
Fax number: 231 555-4928

Date: 7 January, 20--

Printer Return Study
Your opinion matters!

Thank you in advance for participating in the **Printer Return Study**. A major Canadian printer manufacturer is interested in knowing why some customers who purchase an inkjet or laser printer return the printer for a refund to the place of purchase. If you are a recent inkjet/laser buyer (in the last three months), you qualify to answer this survey whether or not you returned that printer to its place of purchase. This survey takes five minutes or less to complete. To use your opinions, we must receive your answers by Friday, Feb. 2.

As our thanks for completing the survey form, you will receive a 10% discount on your next purchase from any of our client companies, which include some of the top high-tech companies in the world. For a list of these companies and information on how to obtain your discount, see pages 2 and 3 of this fax. When you have completed the survey, please fax only the survey page (do not send this cover sheet or pages 2 and 3) to 231-555-4928. Remember, your opinions are very important to us, so please answer all questions that apply to you and fill in all relevant blanks. Also, be sure to sign and date the form at the bottom.

Thanks,

Terry Kim

Terry Kim
IQTP, Inc.

Sent: Jan 12, 20--
Printer Return Survey Form

Type of printer purchased Talon P6000 Inkjet Printer
 Date of purchase around Dec. 5
 Approximate cost \$225
 Place of purchase Computer Marketplace Superstore
 Primary reason for purchase Personal use Business use
 Other (Please explain) Gift for daughter
 How would you rate this printer? Excellent Very good Good Fair Poor Very poor
 Did you return the printer after purchase? Yes No
 Primary reason for return _____
 Did you have any problems returning the printer? Yes No
 If so, please describe _____

When you returned the printer, did you
 A) receive a cash refund?
 B) exchange the printer for another printer?
 C) exchange the printer for other merchandise?

Which of the following problems might lead you to return a printer?

Difficulty of installation	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Appearance of printer	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Damage to computer during shipping, etc.	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Problems with performance	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Problems getting technical support	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Problems with warranty	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Poor quality of copies (text)	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Poor quality of copies (photos)	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>

Comments My daughter really loves the printer I bought her – it prints beautiful, professional looking photos.

Name Jane Deckard Date Jan 12, 20--
 Signature _____

- (37) How many pages of Ms. Kim’s fax consist of a list of client companies and instructions on getting a discount?
- (A) One
 - (B) Two
 - (C) Three
 - (D) Four
- (38) To fill out this survey, what must a person have done recently?
- (A) Returned a printer to its place of purchase
 - (B) Bought a product from one of Ms. Kim’s client companies
 - (C) Completed a previous survey
 - (D) Purchased an inkjet or laser printer
- (39) Which of the directions in Ms. Kim’s fax did Ms. Deckard NOT follow?
- (A) She did not sign the form.
 - (B) She did not fill in the form soon enough.
 - (C) She did not answer all the relevant questions.
 - (D) She did not date the form.
- (40) For which of these reasons would Ms. Deckard NOT return a printer?
- (A) Because of the way it looks
 - (B) Because of the way it prints photos
 - (C) Because of difficulties getting customer support
 - (D) Because of the damage that occurred during shipment
- (41) What will Ms. Deckard receive for filling out this form?
- (A) A free printer
 - (B) A cash refund
 - (C) A discount on a purchase
 - (D) A fax machine

GO ON TO THE NEXT PAGE

Questions 42 to 46 refer to the following letter and email:

FARWELL ENTERPRISES, INCORPORATED

Ms. Michelle Carrington
Director, Banquet and Catering Department
Vantage Hotel
Seattle, Washington 98101

Dec. 1, 20--

Dear Ms. Carrington,
I enjoyed meeting with you last week. Your enthusiasm for the menu for our Dec. 13 dinner meeting in the Redwood Room is contagious. My mouth is already watering!

According to my notes, you will be preparing the following for 87 people:

- Main course
Choice of chicken picata or vegetarian medley
- Plus
- Fresh spinach, mandarin orange, and almond salad
 - Angel hair pasta with white clam sauce
 - Raspberry and white chocolate tarts
 - Coffee or tea

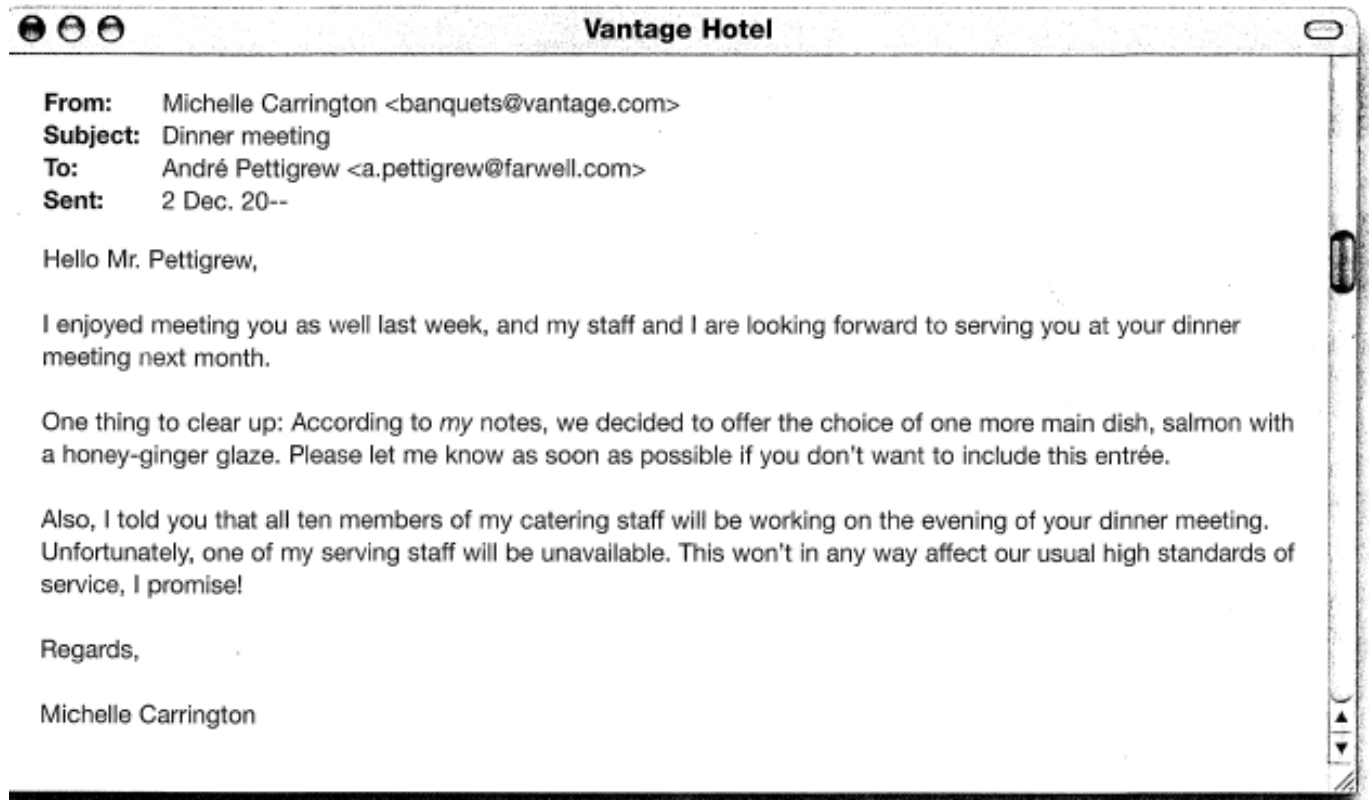
Also, your staff of ten will arrive at 6 p.m. for set up, serve the food at 8 p.m. and handle the clean-up. The meeting will end no later than 10 p.m.

Does this sound right to you? Let me know if you have any questions.

Sincerely,



André Pettigrew
Chief Operating Officer
Farwell Enterprises, Inc.



- (42) What is the main purpose of André Pettigrew’s letter?
- (A) To confirm arrangements for a dinner meeting
 - (B) To invite Michelle Carrington to attend a meeting
 - (C) To introduce himself to Michelle Carrington
 - (D) To reserve the Redwood Room at the Vantage Hotel
- (43) The word “contagious” in the letter is closest in meaning to
- (A) overwhelming
 - (B) premature
 - (C) surprising
 - (D) catching
- (44) At what time will people at the dinner meeting begin to eat?
- (A) 6 p.m.
 - (B) 7 p.m.
 - (C) 8 p.m.
 - (D) 10 p.m.
- (45) According to Michelle Carrington’s notes, how many main dishes will people at the dinner meeting be able to choose from?
- (A) One
 - (B) Two
 - (C) Three
 - (D) Four
- (46) What promise does Michelle Carrington make?
- (A) That she will find another server for dinner
 - (B) That the service at the dinner will be fine
 - (C) That the salmon dish will be delicious
 - (D) That all the members of her staff will be at the dinner

THIS IS THE END OF THE TEST

Feuille de réponses :

Les réponses aux questions sont à donner exclusivement sur cette feuille.

Les réponses données sur les feuilles précédentes ne seront pas prises en compte.

Noms et Prénoms

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- | | |
|---|---|
| Question 1 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 24 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 2 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 25 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 3 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 26 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 4 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 27 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 5 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 28 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 6 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 29 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 7 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 30 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 8 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 31 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 9 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 32 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 10 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 33 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 11 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 34 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 12 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 35 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 13 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 36 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 14 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 37 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 15 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 38 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 16 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 39 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 17 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 40 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 18 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 41 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 19 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 42 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 20 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 43 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 21 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 44 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 22 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 45 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 23 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 46 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |