

Part 1 Grammar - 20 questions

1. Gautier’s plane _____ tonight at 9:30 p.m.
 - a. will arrive
 - b. arrives
 - c. is going to arrive
 - d. will be arriving

2. If she went to the meeting she _____ have seen the CEO.
 - a. will
 - b. did
 - c. would
 - d. not

3. Mary _____ to Thailand six months ago.
 - a. has gone
 - b. went
 - c. has been
 - d. might go

4. He _____ on the phone when his mother knocked on the door.
 - a. talked
 - b. will talk
 - c. was talking
 - d. could talk

5. Steve always _____ with Air France.
 - a. is travelling
 - b. is to travel
 - c. travel to
 - d. travels

6. The man, _____ leg is broken, must see a doctor immediately
 - a. whose
 - b. of which
 - c. who
 - d. what

7. If she never _____ she will never succeed.
- try
 - be
 - tries
 - tried
8. After they had finished brushing their teeth, the children _____ to bed.
- are
 - will be
 - go
 - went
9. Some stock brokers say that the share price _____ too quickly, but the investors don’t seem to agree.
- raises
 - raised
 - is raising
 - has risen
10. Whose pen is this? Is it _____ Janet?
- you
 - yours
 - your
 - your’s
11. The coat is neither warm _____ very stylish.
Maybe I’ll buy a new one.
- and
 - or
 - so
 - nor
12. Do you still jog? I _____ when I was younger but now I have a problem with my back and can’t.
- have jogged
 - was jogging
 - used to jog
 - have been jogging

13. _____ the alarm was sounded, the firemen rushed to the scene.
- The same time
 - As soon as
 - Immediately
 - When it
14. If you give us a 10% discount, we _____ place an order for 10,000 units.
- are going
 - doing to
 - seeming to
 - will
15. What did you get for your birthday? I _____ a new computer.
- give
 - will got
 - got
 - gotten
16. Each of _____ is hoping to be elected on the first ballot.
- they
 - them
 - those
 - him
17. You can find the boss's latest proposal _____ my desk.
- at
 - on
 - along
 - over
18. He _____ me that Jason had moved to New York.
- said
 - told
 - say to
 - will say

19. What are your plans this morning?

I’m _____ to the supermarket to do some shopping.

- a. gone
- b. going
- c. will go
- d. will have gone

20. The president of their country _____ last week.

- a. got impeach
- b. has impeached
- c. was impeached
- d. impeached

PART 2 – Text Completion

Questions 21-23 refer to the following text:

The town of Plymouth, Massachusetts in the United States is prominent for its place in American history, folklore, and culture. It was _____ 21 _____ in 1620 by English _____ 22 _____ arriving on a famous ship called the Mayflower. It is the oldest municipality in the region of New England and has served as the _____ 23 _____ of many prominent events, one of the most notable being the first Thanksgiving feast.

- | | | |
|---------------|----------------|-----------------|
| 21. a. bought | 22. a. Indians | 23. a. location |
| b. seen | b. convicts | b. promoter |
| c. founded | c. bankers | c. theater |
| d. attacked | d. pilgrims | d. field |

Questions 24-26 refer to the following text:

Everything must go! Giant bargain-basement clearance sale for 24 hours only!

In order to make room for its new product _____ 24 _____, Jason’s Furniture is selling its entire _____ 25 _____ at discounts that have never been seen before! This Saturday (June 5) from 8 a.m. to 10 p.m., we will have fire-sale prices on everything in our store - 40 to 90 per cent off! Don’t miss out on this _____ 26 _____ of a lifetime only at Jason’s Furniture located in downtown Seattle.

- | | | |
|---------------|----------------|-----------------|
| 24. a. line | 25. a. produce | 26. a. business |
| b. assembly | b. articles | b. deal |
| c. production | c. stock | c. contract |
| d. gondolas | d. items | d. agreement |

Part 3 – Reading

Questions 27-30 refer to the following text:

Dear Mr. Jameston,

I am writing to you in reference to your insurance claim for the fire damage which took place on your premises January 3, 2020. This is to confirm that your comprehensive policy covers all of the damage to the building (exterior and interior) as well as to the goods within.

Our claims adjuster is currently finishing up his damage assessment figures concerning your demand. We apologize for the delay; the final estimate figures will be sent to you as soon as possible.

Please note that a 5000€ deductible fee will be subtracted from the final settlement (as noted in paragraph 2.6 in the contract).

Thank you for your understanding and patience. Please do not hesitate to contact us if you have any further questions.

Sincerely yours,
Paula Norris
(Claims Manager)

27. What will Mr. Jameston receive?

- a. 5000€
- b. compensation for his losses
- c. further questions
- d. new merchandise deliveries

28. What does “currently” mean?

- a. with the current
- b. with electricity
- c. extremely busy
- d. at the moment

29. What does “comprehensive” mean?

- a. covering much
- b. everything but the building
- c. obligatory
- d. free policy

30. Why will Mr. Jameson lose some compensation?

- a. on January 3,2020
- b. because fire insurance is more expensive
- c. because he lost a lot of merchandise
- d. because there is a deductible clause in the contract

Questions 31-33 refer to the following text:

Presentation skills are a powerful way to communicate your ideas. There are certain elements that are crucial when giving one to convey your information and ideas. Here are some of the most important:

- Be enthusiastic – if you come on stage looking like you’re suffering then the audience will suffer as well and not appreciate the information you want to convey
- Use visual aids – the most common is Powerpoint – make sure that your slides are short and to the point without too many objects and sentences - remember that you are the star and that the visual aid is there to back you up
- Use the “rule of threes” – by limiting yourself to three main topics you will be more focused – remember that each topic can be expanded
- Speak clearly, and modulate your voice - read from notes as little as possible – try to engage the audience by really talking to them
- Have a clear summary and conclusion – the summary will refresh the audience’s memory and reinforce your points
- Remember to ask for questions at the end and to thank your audience before you leave

If you keep these basic rules in mind, you will be on the road to giving a clear and informative presentation that the audience will remember and reflect upon.

31. What is the main focus of this article?

- how to learn all the rules for presentations
- to be the star of the presentation
- learn how to manipulate your audience
- to give useful presentation tips

32. What does modulate your voice mean?

- whisper the words
- vary the pitch and tone of the voice
- whisper but scream at the end
- say the words in a monotone manner

33. What is not mentioned as a helpful tip in this passage?

- introducing yourself
- having a clear summary
- speaking clearly
- being enthusiastic

Questions 34-36 refer to the following text:

Sleep deficiency can lead to physical and mental health problems, injuries, loss of productivity and an even greater risk of death. A major cause of this deficiency is due to “sleep apnea” which is a disorder that affects breathing during sleep. When sleeping, the person stops breathing and the cessations can last from a minimum of ten to thirty seconds to as many as four hundred per night in those with severe cases. This leads to low blood oxygen levels that can be life threatening if not diagnosed and treated. It can lead to hypertension, heart disease, strokes, and memory problems. It is prevalent in as many as an estimated 18 million Americans (6.62% of the population).

34. What does “sleep apnea” mean?

- a. a loss of productivity
- b. sleeping and breathing
- c. breathing cessations during sleep
- d. risk of death

35. What is lowered during “sleep apnea”?

- a. injuries
- b. breathing
- c. blood oxygen levels
- d. heart disease

36. Which of the following does “sleep apnea” not lead to?

- a. hypertension
- b. memory problems
- c. influenza
- d. strokes

Questions 37-39 refer to the following proposal & correspondence:

Proposal - Bid to Provide Power Tools

Concerning the information you requested on February 3, 2020, we are pleased to inform you that the power tools that you are interested in purchasing can be expediated within a 24-hour period (by FedEx) or within five working days by our delivery partners. We are the sole representative of Kileta® tools and we thank you for your interest. We have applied a discount of 20% (on each item) because your order exceeds 2000€.

The items and their prices are listed as follows:

5 Kileta power drills (364 watts)	800€
3 Angle grinders (1535 watts)	186€
6 Circular power saws (932 watts)	780€
4 Electric hammers (850watts)	560€
	Total: 2,326€

Terms and conditions: A down payment of 20% will be required at time of order. Balance due upon delivery (COD, certified checks, or major credit cards).
The buyer is responsible for delivery fees.

Additional information:

Kileta® power tools are covered by a two-year limited warranty.

From : peter.wayne@ valleyconstruction.com

To : john.deemster@ superprottools.com

RE : Proposal

Dear Mr. Deemster,

Thank you very much for your quick reply with the attached proposal.

I would like to order those tools from you but there are a couple of things that are unclear to me.

When I spoke on the phone with your salesman (Mr. Dreck), he informed me that delivery for orders above 1500€ would be free of charge. Power tools are very heavy so you must understand that is an important issue which should be clarified.

In addition, your proposal also says that the tools come with a 2-year limited warranty.

Would you please explain in more detail what the term “limited” entails?

Thank you very much, I look forward to hearing from you.

Sincerely,
Peter Wayne
Manager Valley Construction
(44) 271-8642-2927

37. What are Mr. Wayne’s main concerns?

- a. information on deliveries and warranties
- b. problems with Supertools’s salesman
- c. the weight and power of the tools
- d. how to cancel his order

38. How much does a Supertool’s customer have to spend to obtain free delivery?

- a. less than 2000€
- b. No written information about this
- c. it depends on the tool
- d. 1500 euros

39. What kind of warranty is offered by Supertools?

- a. none
- b. two years
- c. unlimited
- d. a 2-year limited

Questions 40 – 42 refer to the following advertisement and customer correspondence:

BIG MIKE’S PIZZERIA

Are you a busy person like most of us? Do you want to enjoy your time with as little stress as possible? Well, give yourself a break from cooking and order some of our delicious food (and have it delivered within the hour!)

Not only do we offer a wide variety of mouth-watering pizzas but also a great selection of other tasty dishes as well as soft drinks and desserts.

Best of all, we offer **free delivery!** That’s right, absolutely ***free delivery!!!**
So, chill out and enjoy your time!

For our complete menu please see our website at www.BigMikes@Yahoo.com or contact us at BigMikes@gmail.com or dial (44) 362-157-5589

* for orders within a 15- kilometer area

From: jack.johnston@bhz.com

To: BigMikes@gmail.com

RE: customer satisfaction

Dear Big Mike,

Last Saturday night was a big football match and my son came over with three of his buddies. I usually enjoy cooking for them but, after a rough week at the office, I really wasn't up to it. Recently I saw your advertisement and (remembering the free delivery!) so you came to mind. So, I called up and ordered quite a lot of food.

I wasn't really expecting much but was very pleasantly surprised. The boys and I really liked the pizzas and they went crazy over the apple cheesecake cobbler dessert!

All in all, it was quite a feast. Great food, reasonably priced, quick delivery (45 minutes) and some very happy customers (our team even won the match)!

Thanks once again for the great food and service. You'll be hearing from us again and word-of-mouth should get around to drum up even more business for you.

Best regards,

Jack Johnston

40. What is Big Mike's main selling point?

- a. Italian cooking
- b. desserts
- c. free delivery
- d. soft drinks

41. How close do you have to live to take advantage of Big Mike's free delivery?

- a. up to 15 kilometers
- b. less than 25 kilometers
- c. exactly 15 kilometers
- d. more than 15 kilometers

42. What does a "rough week at the office" mean?

- a. a week of celebrations
- b. a difficult time
- c. a week of deliveries
- d. a week of super discount

Feuille de réponses :	Nom et Prénom
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| Question 1 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 22 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 2 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 23 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 3 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 24 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 4 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 25 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 5 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 26 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 6 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 27 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 7 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 28 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 8 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 29 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 9 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 30 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 10 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 31 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 11 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 32 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 12 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 33 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 13 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 34 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 14 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 35 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 15 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 36 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 16 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 37 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 17 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 38 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 18 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 39 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 19 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 40 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 20 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 41 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |
| Question 21 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> | Question 42 : A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> D <input type="checkbox"/> |

Nota bene : Les réponses aux questions sont à donner exclusivement sur cette feuille.
les réponses données sur les feuilles précédentes ne seront pas prises en compte.