

## 1. Informations concernant l'épreuve d'Anglais

Barème et mode de calcul note finale	/43 points Règle de notation : 1 point par bonne réponse, 0 si erreur ou pas de réponse ou réponses multiples
Durée	60 minutes
Consignes pour les candidats	Merci de ne rien marquer sur le sujet Pour chaque question de l'épreuve, une seule bonne réponse possible Répondez sur la grille séparée Seules les grilles correctement remplies seront corrigées



#### Part 1 - Grammar

(1) Dr. Rogers will be late for the board meeting \_\_\_\_\_\_he is stuck in traffic.

- (A) so
- (B) as a result
- (C) therefore
- (D) because

(2) The newsreader said that since the roads are icy, drivers must proceed with\_\_\_\_\_\_.

- (A) carefully
- (B) care
- (C) careful
- (D) caring

(3) I am not sure how this error could have occurred, because Mr Dutaud always checks the data and tests the new computer programs \_\_\_\_\_\_.

- (A) themselves
- (B) itself
- (C) their
- (D) himself

(4) Mr. Clement would like to mention that he looks forward \_\_\_\_\_\_ you again soon.

- (A) to see
- (B) hearing
- (C) to seeing
- (D) hear from

(5) The regulations are just not \_\_\_\_\_\_ in this case, so an exception must be made.

- (A) applicant
- (B) applicable
- (C) applies
- (D) application

(6) Some analysts say that the share price \_\_\_\_\_\_ too quickly, but the investors don't seem to be complaining.

- (A) has risen
- (B) raised
- (C) is raising
- (D) raises

(7) Have you heard \_\_\_\_\_\_ going to be the next assistant manager ?

- (A) Who
- (B) Whose
- (C) Whoever
- (D) Who's



- (8) The CEO will have \_\_\_\_\_\_ you request before it can be carried out.
  - (A) been approved
  - (B) to approve
  - (C) approving
  - (D) is approved

(9) Your insurance company has charged \_\_\_\_\_\_ money for the policy !

- (A) too many
- (B) a lot
- (C) too much
- (D) lots

(10) This printer is neither effective \_\_\_\_\_\_ efficient ; maybe we should we should think of investing in a new one.

- (A) and
- (B) or
- (C) so
- (D) nor

(11)\_\_\_\_\_\_ the fire alarm went off, everyone in the room ran out of the building and into the street.

- (A) The same time
- (B) Immediately
- (C) When it
- (D) As soon as

(12) The main advantages of this job is that you have a corner office, flexible hours, and a \_\_\_\_\_\_ salary.

- (A) competitive
- (B) competition
- (C) compete
- (D) competent

(13) There has been a crack \_\_\_\_\_\_ on people who throw litter by the city police department.

- (A) up
- (B) down
- (C) over
- (D) in



(14) Driving is the \_\_\_\_\_\_ attractive option, but due to the transport strike people don't have much other choice to get to work.

- (A) little
- (B) least
- (C) worst
- (D) better

(15) Each of \_\_\_\_\_\_ hoping to win the lottery this time around, but their chance of winning is negligible.

- (A) she is
- (B) they are
- (C) us can
- (D) them is

(16) You will find my laptop computer in my office \_\_\_\_\_ my desk.

- (A) next
- (B) at
- (C) on
- (D) along

(17) Companies wanting to make more profits should sell their key products at a \_\_\_\_\_\_ price.

- (A) reduction
- (B) reduce
- (C) reducing
- (D) reduced

(18) Lock the front door and turn off all the lights before you leave the office, \_\_\_\_\_ you ?

- (A) would
- (B) have
- (C) did
- (D) agree

(19) If you break this watch you cannot easily buy \_\_\_\_\_\_ like it as it's from a limited edition.

- (A) a one
- (B) another
- (C) other
- (D) same

(20) Since private funding \_\_\_\_\_\_, the struggling company had to turn to the government for help.

- (A) stops
- (B) stopped
- (C) put off
- (D) threw away



Part 2 – Text Completion

Questions 21-23 refer to the following text :

Welcome to Mayberryville ! The history of this town began when Mayberryville was first \_\_\_\_\_\_\_by European settlers in 1790. First named « Mayberry Village », the settlement expanded quickly over the \_\_\_\_\_\_22\_\_\_\_ century thanks to its \_\_\_\_\_\_23\_\_\_\_\_ position on the burgeoning trade routes at that time. Mayberryville is far from the sleepy village of yesteryear, and offers countless opportunities for visitors to enjoy the splendour of the natural environment that surrounds it.

21.(A) attacked(B) developed(C) established(D) undermined

22.(A) preceding(B) following(C) proceeding(D) after

23.
(A) helpful
(B) irrelevant
(C) central
(D) exclusive

Questions 24-26 refer to the following text :

#### Special Closing Down Sale and Extended Hours – May 19th only !

In order to \_\_\_\_\_24\_\_\_\_ for our special spring collection, Katie's closet has decided to \_\_\_\_\_25\_\_\_\_ a special off-season sale on May 19th . This day only, we will open our doors at 6am and close at 11pm. During this sale, everything in the store will be 50 to 70 percent off with great discounts. Don't let this special opportunity \_\_\_\_\_26\_\_\_\_you\_\_\_\_\_, so mark your calendars for the May 19th sale today !

24.	25.	26.
(A) make way	(A) establish	(A) sum up
(B) get rid of	(B) hold	(B) pass by
(C) sell	(C) grant	(C) take up
(D) throw out	(D) pass	(D) dream on



### Part 3 – Reading

Questions 27-30 refer to the following text :

Dear Ms Hokkaido

Re : Policy number 87219P, Claim Ref. Y3650

We are writing in reference to your claim relating to the flooding at your clothing store. We can confirm that your policy is fully comprehensive, and therefore covers water damage. Our loss adjuster, Alfonso Ramirez, will visit you on November 10th to assess the damage. We apologise for the relative delay, but given the number of businesses affected by the recent flood, you can imagine how busy we are. We appreciate your patience in this matter. You will receive indemnity for any damage to the building and merchandise. You should supply quotations from two firms for the repairs. You will also receive compensation for loss of business. In order to receive this, you will have to file an additional claim. Furthermore, your policy provided cover for any legal costs which may arise.

At this point, we need to inform you that premium will increase by 5% as your no-claims bonus will be affected by this incident.

Yours Sincerely, Sue Bradley (Claims Manager).

- 27. What will Ms Hokkaido receive ?
- (A) Clothes
- (B) Damage to the building
- (C) Reimbursement
- (D) New merchandise

28. What must Ms. Hokkaido do ?

- (A) Get legal help
- (B) Visit Mr. Ramirez
- (C) Compensate the insurance company for loss of business
- (D) Have companies estimate the damage

29. How will loss of business be covered ?

- (A) Under a seperate claim
- (B) By filing taxes
- (C) With legal costs
- (D) By making quotations

30. Why will Ms. Hokkaido have to pay more

- (A) She lost business
- (B) She called a lawyer
- (C) Her policy is comprehensive
- (D) She filed a claim



A number of elements are crucial for effective business communication. First of all, the speaker must be clear about what the message is, and anticipate the likely reactions of the listener. Next, the message should be straightforward and that means using clear, concise and unambiguous wording. Third, the relationship between the parties is important ; there should be mutual trust and honesty. The choice of which type of language and media to use is also crucial – the use of simple and direct communications will increase the likelihood that the message will be understood. Lastly, factors such as positive outlook, courtesy and friendliness help create an effective environment for business communication.

- 31. What is the main focus of this article ?
- (A) Relationships
- (B) Communication
- (C) Media
- (D) Business

- 32. Which of the following is suggested ?
- (A) Avoid simple language
- (B) Use ambiguous wording
- (C) Predict what the listener will think
- (D) Speak in different languages

33. Which is not mentioned as a factor creating a succesful communications environment ?

- (A) Optimism
- (B) Politeness
- (C) Friendliness
- (D) Hospitality

Questions 34-36 refer to the following text :

A good night's sleep is one of the essential factors in the physical renewal processes of the human body. Providing the body a vital period of rest and repair, the importance of sleep is seriously underestimated by people in various walks of life, ranging from college students, to new parents, to travelers. However, most medical doctors recognise that, without sleep, the effectiveness of the immune system is decreased and sometimes even brain function is inhibited. Scientific studieshave proven that drivers lacking sleep are inclined to make judgements as poor as those made by one that is intoxicated.

- 34. How does sleep help the body the most?
- (A) aiding nutrition and fitness
- (B) enhancing health and vitality
- (C) with relaxation and healing
- (D) allowing meditation and peace

- 35. Who shows regard for the value of sleep?
- (A) international travelers
- (B) high school students
- (C) parents and newborns
- (D) medical professionals
- 36. What does the article say of people who are deprived of sleep ?
- (A) They can work more efficiently.
- (B) They are less likely to get sick.
- (C) They have less energy.
- (D) They drive like inebriated people.



Questions 37-39 refer to the following proposal & correspondence:

# PROPOSAL

## **Bid to Provide Appliances**

based on a bulk order, single delivery and all installations being completed in one day (November 13, as you requested), we can provide the appliances you specified at the following discount :

ITEM : TOTAL :	
10 Melitta all-electric stoves, Model Number 3RT67, at \$350 each	\$ 3 <i>,</i> 500
15 Melitte refrigerators, Model number TY781, delivered and installed at \$425 each	\$ 6 <i>,</i> 375
Parts for Melitta dishwashers Model Number IU897 5 – 5 silverware containers at \$17 each	\$ 85
5 Middle trays at \$ 8 each	\$ 40
Tota	l \$ 10,000

<u>Terms</u> : 25 % retainer due upon signing of contract, and balance due upon delivery (both certified check). Delivery and installation charges not included.

Additional Information :

- All merchandise is covered by a manufacturer's two-full-year warranty
- We carry \$1 million liability insurance.

From : David Jones	To : Melitta Appliances
Subject : Proposal	

Hello,

I have received your proposal ; however I was surprised at the final total. After considering the proposal more closely I realised that the charges included delivery and installation fees. The salesman I spoke with concerning this sale indicated that, given the size of this order, I would not be charged for delivery and installation. Please let me know if this was a misunderstanding, in which case I will have to modify my order. Otherwise, please resend the proposal reflecting these changes. Thank you.

Yours Sincerely, David Jones

- 37. Which of the following statements about the proposal is true ?
- (A) There are more stoves than freezers.
- (B) There are fewer trays than containers
- (C) Refrigerators are the priciest item
- (D) Installation for containers is included

38. What is the customer's issue with the proposal ?

- (A) He believes he is being overcharged.
- (B) An item is missing
- (C) He thinks the company is trying to cheat him
- (D) He has changed his mind about one of the items
- 39. How much money has to be paid on November 13th?
- (A) \$10,000
- (B) \$7,500
- (C) \$5,000
- (D) \$2,500



Questions 40-43 refer to the following advertisement and customer correspondence :

#### **Copy Center**

No time to make copies ? Printer out of Ink ? Simply send us an e-mail stating exactly how many copies you would like made of your document, attach the document to your message and let us know the time at which you will come and pick up your photocopies. The Copy Center will take care of the rest !

Black and White Copies : \$ 0.15 Colour Copies : \$ 0.75 Black and White Printouts : \$ 0.10 Colour Printouts : \$ 1.00 Express fee : \$ 1.50 \*

Our opening hours are 8.30am to 6.00 pm (Monday to Friday)

\*(For an order of copies or printouts required within 24 hours)

To : The Copy Center

From : Andrew Becker Subject : Urgent - copies & printouts

Hello,

Could I request as a matter of urgency some photocopies for a presentation that I'm giving tomorrow, as I will not have the opportunity to do this before then. There are two documents attached : The first document contains 10 pages and the second one consists of only one page, but it is in colour. I will require ten Black and White copies of the first document, and ten colour printouts of the second. I would like to come and pick up these documents just before you close today. Could you advise me please on the earliest time I can collect them ?

Yous Sincerely, Andrew Becker.

- 40. What is the man's problem ?
- (A) His printer is out of ink
- (B) He has a presentation the following day
- (C) He thinks the Copy Center is too expensive
- (D) He does not have time to make copies
- 42. How much will the man spend on his printouts ?
- (A) \$ 7.50
- (B) \$15
- (C) \$ 25
- (D) \$ 26.50

- 41. When does he want to pick up the order ?
- (A) As soon as possible
- (B) The following day
- (C) Next week
- (D) Later today

43. The word 'urgency' in line 1 of the email means

- (A) immediate necessity
- (B) leniency
- (C) not requiring immediate action
- (D) an emergency situation

**End of Test** 



Feuille de réponses :

Nom et Prénom

Les réponses aux questions sont à donner exclusivement sur cette feuille : les réponses données sur les feuilles précédentes ne seront pas prises en compte.

Question 1 :	$A \Box B \Box C \Box D \Box$
Question 2 :	$A \Box B \Box C \Box D \Box$
Question 3 :	$A \Box B \Box C \Box D \Box$
Question 4 :	$A \Box B \Box C \Box D \Box$
Question 5 :	$A \Box B \Box C \Box D \Box$
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Question 13 :	$A \Box B \Box C \Box D \Box$
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Question 15 :	A 🗆 B 🗆 C 🗆 D 🗆
Question 16 :	A 🗆 B 🗆 C 🗆 D 🗆
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Question 19 :	A 🗆 B 🗆 C 🗆 D 🗆
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Question 24 :	A 🗆 B 🗆 C 🗆 D 🗆

Question 25 :	A 🗆 B 🗆 C 🗆 D 🗆
Question 26 :	A 🗆 B 🗆 C 🗆 D 🗆
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Question 33 :	$A \Box B \Box C \Box D \Box$
Question 34 :	$A \Box B \Box C \Box D \Box$
Question 35 :	$A \Box B \Box C \Box D \Box$
Question 36 :	$A \Box B \Box C \Box D \Box$
Question 37 :	$A \Box B \Box C \Box D \Box$
Question 38 :	$A \Box B \Box C \Box D \Box$
Question 39 :	$A \Box B \Box C \Box D \Box$
Question 40 :	$A \Box B \Box C \Box D \Box$
Question 41 :	A 🗆 B 🗆 C 🗆 D 🗆
Question 42 :	$A \Box B \Box C \Box D \Box$
Question 43 :	A 🗆 B 🗆 C 🗆 D 🗆